



FLEET MANAGEMENT SERVICES

GLESBY MARKS FLEET MANAGEMENT SERVICES STRUCTURE, CLARITY, AND CONTROL ACROSS THE FLEET LIFECYCLE

Your fleet is essential to how you serve customers, manage costs, and plan for growth. Glesby Marks provides comprehensive Fleet Management services designed to bring structure, clarity, and control to every stage of your fleet's lifecycle.

We take the time to understand how your operation works today and what your long-term goals require. From strategy, titling and licensing, fuel, maintenance, and remarketing, we deliver dependable support that helps you operate efficiently and plan confidently for the future. With nearly five decades of experience serving mid-market companies, we work as an extension of your team to keep vehicles reliable, safe, and ready for the work ahead.

FLEET STRATEGY

A Tailored Plan for Efficient, Scalable Operations

Every fleet should be managed according to how the business actually runs. We work closely with leadership to understand vehicle usage, replacement cycles, mileage patterns, cost structure, and growth plans. The result is a fleet strategy aligned with your operations and designed to support predictable fleet spending from acquisition through resale.

Think of Glesby Marks as your Fractional Fleet Manager, providing full-time fleet expertise without the full-time headcount.

TAX, TITLE, AND LICENSING SERVICES

Reliable Compliance Support That Keeps Vehicles in Service

Licensing and registration requirements can be complex and time-consuming. Glesby Marks manages renewals, registrations, title transfers, interstate re-registration, and replacement documents on your behalf. Our structured process begins well ahead of deadlines to help ensure vehicles remain properly registered, titled, and ready to operate without disruption.

!! BUILD A FLEET MANAGEMENT PROGRAM THAT WORKS FOR YOUR BUSINESS

Your fleet should support growth, not create distractions. Glesby Marks provides the expertise, structure, and partnership to help you manage vehicles with confidence at every stage of the lifecycle.

TELEMATICS AND GPS TRACKING

Real-Time Visibility for Safer, Smarter Fleets

Through our partnership with Azuga, we provide telematics and GPS tracking solutions that deliver real-time insight into routes, idling, driver behavior, and asset location. With tools such as in-vehicle coaching, AI-powered dashcams, and asset tracking, you gain the visibility needed to support safety, manage costs, and protect drivers and equipment.

FUEL MANAGEMENT

Control and Clarity for Fuel and Maintenance Spending

Fuel is one of the most significant and variable fleet expenses. Through the Voyager® Fleet Card program, Glesby Marks provides detailed visibility into fuel and maintenance purchases, along with controls to set limits, monitor activity, and help prevent misuse. Clear reporting supports tracking, trend analysis, and data-driven decision-making.

FLEET MAINTENANCE

Proactive Care That Keeps Vehicles Reliable

Effective maintenance via our Partner, Network Fleet, keeps vehicles safe, productive, and on the road. Glesby Marks manages preventive service scheduling, vendor coordination, cost control, and service history tracking. By aligning maintenance plans with your operations and manufacturer guidelines, we help reduce downtime and extend vehicle life.

REMARKETING SERVICES

Disciplined Resale at the End of the Lifecycle

When vehicles reach the end of service, structured remarketing supports a smooth transition into newer assets. Glesby Marks manages timing recommendations, market analysis, and coordination across dealers, wholesalers, auctions, and other channels nationwide to support informed reinvestment decisions.

CLIENTS RELY ON GLESBY MARKS

- Act as a fractional fleet manager without adding internal staff
- Deliver fleet strategies supported by real-time data and reporting
- Support predictable fleet spending through thoughtful programs
- Maintain reliability and safety with proactive maintenance
- Simplify registration renewals, licensing, and administration
- Provide lifecycle guidance from acquisition through remarketing

WHY COMPANIES CHOOSE GLESBY MARKS

Since 1976, across industries, companies have relied on Glesby Marks for fleet management that is structured, transparent, and aligned with business goals.

CONTACT US TODAY TO STRENGTHEN YOUR FLEET MANAGEMENT STRATEGY

Contact Us

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