



CORPORATE OVERVIEW

FLEET LEASING AND FLEET MANAGEMENT BUILT FOR LONG-TERM BUSINESS PERFORMANCE

Since 1976, Glesby Marks has partnered with mid-market organizations that depend on vehicles to operate, serve customers, and grow. We help businesses bring clarity, consistency, and structure to their fleet programs through customized leasing and full-service fleet management.

WHAT WE DO

Glesby Marks delivers flexible fleet leasing and comprehensive fleet management designed around how your business actually operates. We manage the fleet lifecycle from vehicle sourcing and upfitting through maintenance coordination, fuel programs, and remarketing, allowing internal teams to stay focused on core business priorities.

INDEPENDENT BY DESIGN

As an independent fleet leasing and fleet management company, Glesby Marks can source any make or model without manufacturer constraints. This independence allows us to structure programs based on operational fit, availability, and lifecycle considerations rather than standardized offerings.

FLEXIBLE LEASING PROGRAMS

Operating Lease Programs

Predictable costs, flexible terms, no mileage or wear-and-tear penalties.

Capital Lease Programs

Long-term ownership with defined lifecycle and replacement planning.

Equipment Leasing

Finance equipment alongside vehicles to simplify procurement.

WHY COMPANIES CHOOSE GLESBY MARKS

Organizations choose Glesby Marks when they want a fleet partner who is accessible, responsive, and willing to tailor solutions to their specific needs. Our approach emphasizes clear communication, consistency, and long-term partnership rather than transactional service.

Clients commonly cite:

- Direct access to experienced fleet professionals
- Faster response times and clear communication
- Lease terms designed for real-world fleet use
- A single partner for leasing and fleet services
- Structured planning across the vehicle lifecycle

“ Glesby Marks provides us with phenomenal customer service. They respond expeditiously to all of my inquiries and needs. Their sourcing ability is extremely intuitive to our vehicle needs. **Glesby Marks as a whole does an impeccable job.** ”

FLEET MANAGEMENT CAPABILITIES AND CLIENT FIT

INTEGRATED FLEET MGMT. SERVICES

Coordinated, end-to-end fleet management that reduces complexity and brings structure and visibility to every stage of the vehicle lifecycle.

FLEET STRATEGY AND PLANNING

Aligning fleet structure with business objectives through utilization, replacement, and operational analysis.

FUEL MANAGEMENT AND CONTROLS

Spending visibility and controls across drivers and locations, supported by reporting.

TAX, TITLE, AND LICENSING SERVICES

Full management of registrations, renewals, title work, and interstate re-registration.

REMARKETING SERVICES

Structured, coordinated vehicle remarketing to support disciplined lifecycle transitions.

GPS TRACKING AND TELEMATICS

Location, route, idling, and driver behavior insights to support safety and accountability.

MAINTENANCE COORDINATION

Preventive planning, nationwide service access, and consistent oversight to keep vehicles on the road.

ONLINE ACCOUNT ACCESS

Centralized fleet data: vehicles, maintenance, fuel, and reporting, all in one place.

A MORE RESPONSIVE FLEET PARTNERSHIP

Many clients come to Glesby Marks after working with large fleet companies that lack responsiveness or rely on one-size-fits-all programs, and find a partner that actually listens. Based on client feedback, organizations value:

- Fast, clear, and consistent communication
- Fleet programs tailored to their business
- A single point of contact who understands their operation