



CAPITAL LEASE PROGRAMS

GLESBY MARKS CAPITAL LEASE PROGRAMS A PRACTICAL PATH TO VEHICLE OWNERSHIP

Glesby Marks helps businesses choose the lease structure that best supports their long-term goals. For organizations that prefer to own their vehicles, a Capital Lease provides a straightforward alternative to purchasing while maintaining structure and predictability. At the end of the lease term, ownership can transfer efficiently.

A TAILORED CAPITAL LEASE APPROACH

We review how your vehicles are used, your replacement cycles, and long-term plans. Then, we structure a Capital Lease aligned with your operational needs and financial objectives.

Each Capital Lease is customized to include:

- Lease structures that support ownership objectives
- Term lengths and payment schedules aligned with planning needs
- Ownership can transfer at the end of a lease term
- Lifecycle considerations for long-term use

WHEN A CAPITAL LEASE MAKES SENSE

For organizations planning to keep vehicles longer and wanting end-of-term flexibility. This structure suits companies that traditionally purchased vehicles and prefer to maintain control over ownership decisions.

Capital Leases are well suited for organizations that:

- Prefer ownership at the end of the lease term
- Want flexibility to keep, sell, or redeploy vehicles

CAPITAL LEASE QUALIFICATION CRITERIA

A lease may qualify as a Capital Lease when one or more of the following conditions apply:

- Lease payments represent a significant portion of the vehicle's value
- The lease term covers the majority of the vehicle's useful life

Glesby Marks works with clients to ensure lease structures align with these criteria and internal reporting requirements.

!! BUILD A CAPITAL LEASE THAT FITS YOUR BUSINESS

If ownership is part of your long-term fleet strategy, Glesby Marks can help you structure and manage a Capital Lease program that aligns with your goals.

ONGOING SUPPORT

YOUR FRACTIONAL FLEET PARTNER

A Capital Lease with Glesby Marks is supported by integrated fleet services. We assist with vehicle acquisition, upfitting coordination, title transfer, and remarketing support as part of a single, coordinated program. Clients work with one primary point of contact and receive guidance as fleet needs change.

CONSISTENCY YOU CAN RELY ON

Your dedicated contacts remain the same throughout the lifecycle of your fleet program. They understand your business, your objectives, and how vehicles support daily operations. This continuity simplifies communication and helps keep your fleet aligned as your business evolves.

“ Glesby Marks has been great to work with. They are responsive, willing to help in any way possible, strive to find the best solution for our fleet needs and can find vehicles with very little lead time.

Overall great experience.

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CLIENTS RELY ON GLESBY MARKS

Based on client feedback, organizations value:

- Simplify fleet leasing without adding internal resources
- Bring structure to long-term ownership planning
- Maintain predictable payments through customized terms
- Work with a responsive team that adapts as needs change

WHY CHOOSE GLESBY MARKS FOR CAPITAL LEASES

Since 1976, mid-market companies have trusted Glesby Marks for customized, transparent leasing solutions. As an independent provider, we source any make or model and structure leases around each client's specific goals.

BUILD A CAPITAL LEASE THAT FITS YOUR BUSINESS

Contact Us

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